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TASK 09: Guest Name Usage

PROCEDURE STANDARD ■ Use the guest's name whenever possible: ■ Guest name used 3 times in most 1) When welcoming the guest to the interactions, such as: hotel/restaurant/facility 1) To open a conversation 2) When introducing them to another 2) Responding to an inquiry or confirming a employee request 3) When escorting the guest 3) To close a conversation 4) Upon the conclusion of interactions ■ Guests addressed by title and last name (Mr. Smith), unless guest requests that an ■ Be careful not to over use the guest name (example: each question asked or statement individual employee address them by first made during the check-in does not need to be name. accompanied by guest name. If we over use a name, we may not seem genuine and ■ If name is unknown, guest addressed by sir or sincere). ma'am. ■ Make every effort to find out the guest's ■ Use the guest's name to: name: Look for name on: 1) Show recognition of the guest 2) Personalize the conversation to the 1) Guest's luggage tag individual 2) Airline luggage tag 3) Hotel storage luggage tag 3) Make guests feel like we care 4) Leave a positive impression 4) Car tags 5) Room charge vouchers 6) Credit cards (when presented for payment) ■ Guest name is shared with other employees. 7) Assignment sheet or in computer (before knocking on quest room door) Do not state the guest's name with a room number out loud. Maintain the guest's ■ When answering a guest call with a display security and safety. phone, use the guest's name shown: 1) If gender is unknown, wait for the guest to respond, then use the guest name with correct title (Mr., Mrs., Ms.) 2) Address by (<u>last name</u>) party (e.g., Smith party) Share the guest's name with co-workers. If unable to pronounce a guest name: 1) Ask guest for the correct pronunciation 2) Ask co-worker/manager

3) Try to pronounce it on your own



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TASK 16: Resolve Complaints

PROCEDURE	STANDARD
 When confronted with a complaint: Stop your current activity Make eye contact, and Give your full attention to the guest Follow these procedures: Listen to the guest and do not interrupt Thank guest for the opportunity to address the problem Apologize Determine a solution Agree to a solution Act on the solution Follow up to ensure complete guest satisfaction before the guest leaves If unable to resolve a complaint, contact your supervisor immediately and relay the complete situation. Never blame other departments or individuals. Accept responsibility for resolving 	 STANDARD All complaints handled courteously, sincerely and professionally. Manager is notified of all complaints. Attempt to resolve all guest complaints before guests leave the property. Tone of communication is of a normal range and pleasant; no shouting. Policies and procedures are not used as an excuse to guests. Person who receives complaint "owns" it. If unable to resolve it, contact appropriate supervisor/other department. Show genuine concern for guest's situation. Empathize with the guest. Never try to prove the guest wrong.
situation. Use good judgment to ensure that the	
solution/recovery is in line with the complaint.	



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TASK 24: Take Responsibility For Surroundings

PROCEDURE	STANDARD
PROCEDURE ■ If you see furniture moved out of place, adjust the position accordingly. ■ If you see debris on the floor, stop to pick it up. ■ If you see glasses, cups, dishes, amenity bowls, or room service trays: 1) Remove them from the guest's eye immediately. 2) Carry the items directly to the outlet (i.e. Lobby Lounge) or place the items in a service elevator landing and call Room Service to pick up. ■ If you observe a housekeeping concern, report it to for input into (system) and follow through to see that the task is completed. ■ If you observe light bulbs out or maintenance needs, report it to to be input into (system). ■ Try and remove debris and stains yourself. If you cannot, contact the Housekeeping department to handle the situation.	The property is always immaculately clean ■ Walking around the property be observant of details. ■ Floors and carpets are free of debris. ■ Routine maintenance issues and expired light bulbs must be reported to Engineering through (system). ■ We are all responsible for the presentation of our hotel.