## AVANTHOSPITALITY <br> Senvice Advisons

## ALL STAFF <br> Index

TASK
PAGE
TASK 01: Grooming Standards ..... 3
TASK 02: Uniform Standards ..... 5
TASK 03: Security/Safety Awareness ..... 8
TASK 04: Guest/Employee Accidents Or Injuries ..... 9
TASK 05: Emergencies ..... 10
TASK 06: Use Of Hotel/Restaurant Facilities ..... 11
TASK 07: Hospitality In The Workplace ..... 12
TASK 08: Guest Acknowledgement - 10/5 Rule ..... 14
TASK 09: Guest Name Usage ..... 15
TASK 10: Interacting With Guests/Verbiage ..... 16
TASK 11: Guest Directions/Escort Guests ..... 18
TASK 12: Guest Preferences ..... 19
TASK 13: Enter Guest Room ..... 20
TASK 14: Telephone Courtesy ..... 23
TASK 15: Handle Guest Inquiries/Requests ..... 25
TASK 16: Resolve Complaints ..... 27
TASK 17: Handle Lost And Found Problems ..... 28
TASK 18: Employee Parking ..... 29
TASK 19: Report To Work ..... 30
TASK 20: Sign Keys Out/In ..... 31
TASK 21: Use Of Radio Equipment ..... 32
AVANTHOSPITALITY
Semvice Advisons
ALL STAFF Index
TASKPAGE
TASK 22: Sign Beeper/Pager Out/ln ..... 33
TASK 23: Shift Briefing/Daily Lineup ..... 34
TASK 24: Take Responsibility For Surroundings ..... 35
TASK 25: Fill Out Maintenance Requests ..... 36
TASK 26: Fill Out Storeroom Requisitions ..... 37
TASK 27: Responsible Alcohol Service ..... 38
TASK 28: Check Out With Supervisor ..... 40

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ALL STAFF
TASK 09: Guest Name Usage

| PROCEDURE | STANDARD |
| :---: | :---: |
| Use the guest's name whenever possible: <br> 1) When welcoming the guest to the hotel/restaurant/facility <br> 2) When introducing them to another employee <br> 3) When escorting the guest <br> 4) Upon the conclusion of interactions <br> Be careful not to over use the guest name (example: each question asked or statement made during the check-in does not need to be accompanied by guest name. If we over use a name, we may not seem genuine and sincere). <br> Make every effort to find out the guest's name: Look for name on: <br> 1) Guest's luggage tag <br> 2) Airline luggage tag <br> 3) Hotel storage luggage tag <br> 4) Car tags <br> 5) Room charge vouchers <br> 6) Credit cards (when presented for payment) <br> 7) Assignment sheet or in computer (before knocking on guest room door) <br> When answering a guest call with a display phone, use the guest's name shown: <br> 1) If gender is unknown, wait for the guest to respond, then use the guest name with correct title (Mr., Mrs., Ms.) <br> 2) Address by (last name) party (e.g., Smith party) <br> Share the guest's name with co-workers. <br> - If unable to pronounce a guest name: <br> 1) Ask guest for the correct pronunciation <br> 2) Ask co-worker/manager <br> 3) Try to pronounce it on your own | Guest name used 3 times in most interactions, such as: <br> 1) To open a conversation <br> 2) Responding to an inquiry or confirming a request <br> 3) To close a conversation <br> - Guests addressed by title and last name (Mr. Smith), unless guest requests that an individual employee address them by first name. <br> If name is unknown, guest addressed by sir or ma'am. <br> Use the guest's name to: <br> 1) Show recognition of the guest <br> 2) Personalize the conversation to the individual <br> 3) Make guests feel like we care <br> 4) Leave a positive impression <br> ■ Guest name is shared with other employees. <br> - Do not state the guest's name with a room number out loud. Maintain the guest's security and safety. |

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TASK 16: Resolve Complaints

| PROCEDURE | STANDARD |
| :---: | :---: |
| When confronted with a complaint: <br> 1) Stop your current activity <br> 2) Make eye contact, and <br> 3) Give your full attention to the guest <br> - Follow these procedures: <br> 1) Listen to the guest and do not interrupt <br> 2) Thank guest for the opportunity to address the problem <br> 3) Apologize <br> 4) Determine a solution <br> 5) Agree to a solution <br> 6) Act on the solution <br> 7) Follow up to ensure complete guest satisfaction before the guest leaves <br> If unable to resolve a complaint, contact your supervisor immediately and relay the complete situation. <br> - Never blame other departments or individuals. Accept responsibility for resolving the problem. <br> - Apprise guest continually of status of situation. <br> Use good judgment to ensure that the solution/recovery is in line with the complaint. | All complaints handled courteously, sincerely and professionally. <br> - Manager is notified of all complaints. <br> - Attempt to resolve all guest complaints before guests leave the property. <br> - Tone of communication is of a normal range and pleasant; no shouting. <br> - Policies and procedures are not used as an excuse to guests. <br> ■ Person who receives complaint "owns" it. If unable to resolve it, contact appropriate supervisor/other department. <br> - Show genuine concern for guest's situation. Empathize with the guest. <br> - Never try to prove the guest wrong. <br> - Never argue with guest or become defensive. |

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ALL STAFF
TASK 24: Take Responsibility For Surroundings

| PROCEDURE |
| :--- |
| - If you see furniture moved out of place, adjust |
| the position accordingly. |
| - If you see debris on the floor, stop to pick it |
| up. |
| - If you see glasses, cups, dishes, amenity |
| bowls, or room service trays: |
| 1) Remove them from the guest's eye |
| immediately. |
| 2) Carry the items directly to the outlet (i.e. |
| Lobby Lounge) or place the items in a |
| service elevator landing and call Room |
| Service to pick up. |

■ If you observe a housekeeping concern, report it to $\qquad$ for input into (system) and follow through to see that the task is completed.

■ If you observe light bulbs out or maintenance needs, report it to $\qquad$ to be input into (system).

- Try and remove debris and stains yourself. If you cannot, contact the Housekeeping department to handle the situation.


## STANDARD

■ The property is always immaculately clean

- Walking around the property be observant of details.

Floors and carpets are free of debris.

- Routine maintenance issues and expired light bulbs must be reported to Engineering through (system).
- We are all responsible for the presentation of our hotel.

